

# Business Success **Solution**

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**BSS**

## Your Strategic Plan

### **Step 1. Set Your Vision.**

Fast forward to 12 months from now. What's different?

Why does this matter to you?

What's possible because you achieved that result?

What's different about you? How did you stretch and grow?

**Step 2. Client Attraction Avenues.** How will you attract new high value clients to you?

- 1.
- 2.
- 3.

**Step 3. Focus for the next 12 months.** What do you want to accomplish this year?

Identify 3 stretch milestones.

- 1.
- 2.
- 3.

**Step 4. Development for the next 12 months.** What services/specialties do you plan to develop this year?

- 1.
- 2.
- 3.

**Step 5. Who's on your team?**

1. Staff.
2. Referral partners.
3. Network

**Step 6. Your Best Next Move**

If this appeals to you, and wonder how to apply this to your practice, then let's talk. Take advantage of the complimentary **Path to Profits Strategy Session**. We'll discuss how to increase your income without working additional hours.

Go to <https://www.businesssuccesssolution.com/letstalk/>

