

# Business Success **Solution**

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**BSS**

## Create Your 10X Growth Vision

Determine exactly what you want to achieve over the next 12 months. Specific details are preferable to general ones.

Address all aspects of your firm as you consider what you want to achieve in one year from now.

**Growth** How do you plan to grow? Clients, staff, services offered, service delivery, etc.

**Revenue** What will your firm's revenue be in 12 months?

**Recognition** What gets noticed? Note any specific awards or milestones.

**Impact and influence** Exactly how will you, and your firm, impact your clients, community or peers? Where do you stand out? Are you a leader?

**Ideal client** Describe the exact client who highly values your service, gets the best results and you enjoy working with.

**Schedule** How do you spend your time? Which activities contribute to your growth?

**Lifestyle** How does your firm support your life? What rewards do you enjoy?

**Team building** Who's on your team?

**Community** Where are your resources? Include affiliates, referral partners, mentors and organizations.

